



project coordination

liability

product damage

disruption to clinical operations

RETHINK DELIVERY

equipment assembly and testing

connectivity



RETHINK COORDINATION AND DELIVERY



Coordinating equipment deliveries to outpatient facilities is often complicated by the absence of receiving personnel, unloading and staging areas, and required tools. Without specialized product knowledge, detailed planning and careful coordination, these deliveries can become a serious headache. Midmark takes the pain out of delivery with dedicated project coordinators, trained delivery and setup teams, and an unparalleled understanding of our products and your expectations.



Midmark Delivery Service

- Single Midmark point of contact for all project coordination ensures minimal disruption on delivery day
- Midmark trained team provides delivery and setup of all equipment and accessories
- Off-site, pre-configuration of equipment and accessories greatly reduces disruption to facility operations
- Midmark recommended functional tests performed for all equipment
- Insurance coverage for product throughout delivery and setup

Please refer to the back page for further details on these services.



For more information about this program, please contact your Midmark sales representative or call 1-800-MIDMARK.



RETHINK INTEGRATION



Midmark's connected solutions are designed to enhance the patient-caregiver interaction, but can present a unique challenge when the time comes to integrate them with your facility. Without early involvement from a trained and trusted partner, the integration of these connected solutions can fall short of expectations. Midmark trained integration teams engage early in your project and have the expertise required to achieve the seamless connectivity that fits your unique clinical workflow.

Midmark Systems Integration

- Wall mounting of Care Exchange® and IQvitals® products
- Complete wiring of all Midmark connected solutions
- Setup and configuration of all Midmark diagnostic products
- Final quality audit ensures exam room is fully operational

Please refer to the back page for further details on these services.



Products Serviced Under Programs

Product	Midmark Delivery Service		Midmark Systems Integration	
	Deliver to Room	Assemble & Test	Wire & Configure	Wall Mount
Accessories	✓	✓		
Care Exchange® Workstations (Mobile)	✓	✓		
Care Exchange® Workstations (Wall Mounted)	✓		✓	✓
Casework	✓			
Diagnostic Products	✓		✓	✓
Exam/Procedure Chairs	✓	✓	✓	
Lighting	✓	✓		
Lighting (Ceiling Mounted)	✓			
Seating	✓	✓		
Sterilizers	✓	✓		

Features	Midmark Delivery Services	Traditional White Glove
Midmark Project Coordination team assigned	✓	
Midmark Field-Based Project Manager assigned	✓	
Site survey performed ahead of delivery day	✓	
Use of Midmark trained delivery teams	✓	
On-site coordination of delivery	✓	
Remote pre-setup of equipment and accessories	✓	
Inside delivery, set in place, trash removal	✓	✓
Midmark recommended functional tests performed	✓	
Final quality check of all products	✓	
Midmark-Trained Service Tech on-site (15+ Exam/Procedure Chairs)	✓	
65% reduction in on-site delivery times	✓	
Customer Satisfaction Score > 9.0 (Scale 1-10)	✓	